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## JOB OPENING

### Field Applications Engineer

January 2018

#### **Overview:**

Empower RF Systems, Inc., a leading provider of high-power ultra-broadband radio frequency (RF) amplifier solutions, is seeking a qualified and driven candidate for a newly-created position of Field Applications Engineer (FAE). Headquartered in Inglewood, California, and founded in 1999, the company designs and manufactures solid-state, high-power RF amplifier systems and modules for commercial, scientific, and military customers worldwide. Due to its innovation and creation of “smart” amplifiers, Empower has established a premier position in this growing market.

#### **Position Summary:**

Reporting to Sales/Business Development, the Field Applications Engineer gives pre and post-sales technical support for key customers. The FAE actively participates in proposal preparation, sales demos and product development.

#### **Key Responsibilities:**

- The position requires close cooperation and coordination with sales, engineering and business development to identify power amplifier solutions that respond to customers’ needs.
- Provide sales personnel with technical support for the promotion and positioning of existing and new products, including participation in trade shows.
- Provide customer feedback to improve existing products and define new products.
- Pre-sales preparation of technical solution and proposal materials. Visit customers when required.
- Have current and deep understanding of the product portfolio of the company.
- Use internal tools (product configurator and Vantage system) to provide for approval a preliminary BOM to the Engineering Department based on customer requirements.
- Verify that the purchase order is being executed in accordance with the customer’s requirements.
- Prepare sales demo -- with assistance from Engineering and Sales – for customers in-house or off-site.

#### **Qualifications:**

- BSEE or other BS degree, or equivalent RF industry experience.
- 5 + years of experience with high power amplifier products – “hands on” experience with bench-level testing and transmission systems design or deployment is a plus.
- Good communication skills (oral and written) and ability to effectively convey technical value propositions that arise in pre-sales situations.
- Ability to travel as needed.
- Self-motivated and competitive, with an entrepreneurial spirit and the desire to excel.
- Demonstrated skills and references as both a team player and customer advocate inside the organization.

#### **Summary:**

If you are an FAE with an RF background, Empower RF Systems is the company that will further your experience and career growth. We offer a competitive salary and comprehensive benefits. To see more, visit [www.empowerrf.com](http://www.empowerrf.com).

#### **To apply:** Go to:

[https://workforcenow.adp.com/jobs/apply/posting.html?client=empowerrf&jobId=118427&lang=en\\_US&source=CC3](https://workforcenow.adp.com/jobs/apply/posting.html?client=empowerrf&jobId=118427&lang=en_US&source=CC3)

**Empower RF Systems is an Equal Opportunity Employer of females, minorities, individuals with disabilities and protected veterans.**